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**SACHIN TUMMALA
PRESIDENT & CEO**

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PROFILE

Sachin is an accomplished entrepreneur with the vision and breadth of experience to ensure that his company's "Corpus" customers receive the attention to detail and customer support that they require ensuring their success. Sachin is well grounded in technology having started his career as a technical specialist with Silicon Graphics and then moving on to Imation and finally Lucent Technologies where he served as a financial consultant. Sachin was a founding partner of a successful Technology solutions company located in Houston,Tx before selling his interest and founding Corpus, Inc. Corpus has become a symbol of success within the southwest business community. From first year revenues of under a million to projected revenues in 2004 exceeding \$100M, there are few, if any companies anywhere that can claim such rapid growth. From a five man startup to a current employee base of more than 600, with domestic operations in Dallas, Atlanta, Tampa, Boston, Washington DC and offshore operations in Bangalore and Hyderabad, India, Corpus has evolved into a major player in the IT business community. Sachin is the inspirational and motivational force behind the growth of Corpus and is a distinguished Graduate of the SMU Cox School of Business having earned an Executive MBA. This program has equipped Sachin with state of art sales and marketing skills, as well as, provided him exposure to the latest in business finance tools and entrepreneurial skills and has provided Sachin a wealth of information to draw from when making decisions affecting the future growth of his company. The future holds remarkable promise for Sachin and his pride and joy, Corpus, Inc. and the world will have to wait and see where this adventure will lead.

CORPUS, INC, Dallas-TX
PRESIDENT & CEO
FEB 1999 to TILL DATE

I had taken the responsibility of forming Corpus management team. Apart from directly involving in sales and pre-sales I was involved in supervising operations, sales and marketing, recruitment activities and Strategic business development. My software experience along with my prior business experience had brought lot of value and credibility to my position. Corpus, Inc is making profits since the day one. In the first calendar year of 1999 Corpus made a \$1.5M turnover with 25 employees reporting \$30,000.00 as profit and in 2001 its staff grow to 130 employees and sales rose to \$8.0M with profits at \$1.6M. In the current year Corpus estimate to close business worth of \$20M with 30% gross margins.

PRS, INC, HOUSTON-TX
CEO
JAN 1997 to JAN 1999

As a CEO, I was responsible for the company's strategic growth and overall P&L and had been a motivational factor behind the growth, giving directions and driving the team towards the company's goals. I had overseen sales figures both in terms of bookings and projections. Other responsibilities included oversee/managing the sales team, identifying opportunities, setting sales target, conducting sales meetings, reviewing sales forecast, developing proposals, conducting executive sales presentation and pre-sales support. Responsible for developing business plans and proposals to invite strategic partnerships and investments. Also responsible to oversee various operational departments like

Sales & Marketing
Delivery
Human Resources
Finance &
Public Relations

IMATION CORP, MINNIAPOLIS-MN
PROJECT MANAGER
SEP 1995 to DEC 1996

As a Project Manager, I was responsible for implementation of Oracle Financials Release 10.7 SC (GL, AR, AP, FA modules). I was involved in project Management of their B2B, B2C and Oracle applications implementation.

LUCENT TECHNOLOGIES, RICHMOND-VA
FUNCTIONAL ANALYST
JAN 1995 to AUG 1995

This project involved in the data conversion of CIMS (legacy system developed on IBM ES-3090) into oracle apps interface tables at the same time validating data using PL/SQL Import program. Job scheduler is used to run the job time to time from submit request form. Customization includes modifications to existing reports like Aged Trail Balance, Past due Invoice etc., and creating new reports from scratch.

SILICON GRAPHICS, MOUNTAIN VIEW-CA
FUNCTIONAL ANALYST
JULY 1994 to DEC 1994

- Worked as functional analyst on AR, GL and AP Modules.
- Involved in tracking Day-to-Day sales outstanding.
- Interacted with users taking their specifications in the Application Program Specifications.
- Involved in Open Interfaces and Conversions using **Sql Loader** as a tool
- Created Customization of Reports and Forms and subsequent registration in AOL and Sysadmin.
- Involved in suggesting the future business process for the client for implementing GL module, which includes certain reengineering to improve their business performance.

STRAIT TIMES, SINGAPORE
TECHNICAL TEAM LEAD
JAN 1994 to JUNE 1994

This project involves data conversion of Invoice Information and accounting information. I had Studied Oracle data flow diagrams, data structure and different client requirements to figure out the best way to implement customization activity. I had planned, designed and implemented several custom value sets and assigned as parameters to various custom reports.

CHARTED SEMICONDUCTORS MANUFACTURING, SINGAPORE
TECHNICAL TEAM LEAD
SEP 1993 TO DEC 1993

This system was developed to keep track of purchase and sales of various wholesale goods of CSM. It maintains and monitors all the data pertaining to Stocks, Vendors, Price and Payments. Whenever reorder level is reached, it initiates the Purchase department to issue an order to Vendor.

PCL MINDWARE, BANGALORE, INDIA
PROGRAMMER/ANALYST
MAY 1993 TO AUG 1993

PROJECT 1: IFC

Developed a database application for **International Fertilizers Company (IFC)**, which consists of six modules Inquiry processing module, Quotation generation module, Customer order module, Purchase order module, Sub-contracting module, Payment processing module.

PROJECT 2: AIM Systems

This system takes care of loan account transaction of bank. It's main functionality's are, Loan maintenance against gold, Accepting repayments, Calculation of interest periodically and adding to principal, Charging panel Interest, Closing of account on full payment, Generating various reports, Issuing notice to customers if they do not repay in time. It is a Menu driven, providing masters, transactions and reports.