

## ARTHUR JANES

In the world of fast-moving global markets and fierce competition the windows of opportunity are often frustratingly brief. From his early days in the aerospace industry, Art saw that major companies lacked the agility to quickly assemble the necessary personnel to respond to opportunities. Corporations needed fluidity and flexibility—a just in time workforce that quickly united to exploit a specific opportunity and, once the opportunity was met, disband. Art calls this corporate nimbleness.

Art's window of opportunity came in 1977 when he founded PDS and began helping companies be nimble. PDS's first job was to quickly

amass a technical contract labor team for specialized engineering work on an experimental nuclear reactor. Since then, PDS has grown to 20 offices and employees over 3000 engineers, technicians, and other technical contract personnel who work with clients in a variety of industries in 23 states.

PDS is a cost effective, quick, and flexible alternative to staffing. Recruiters are able to fill job orders within a 24-hour period from an extensive on-line corporate database of over 500,000 pre-qualified candidates. For peak workloads or spe-



cial projects, workers are there only when needed, and the cost of these personnel stops when the work is complete. Morale problems and the expense of down staffing are eliminated. All personnel supplied are PDS employees.

Art received a BBA and a BSME from the University of Wisconsin. Early in his career, he worked as a project engineer for Defense Technology Laboratories and Bechtel Power Corporation. Later, he became Engineering Manager for Applied Engineering Company in San Jose, California.